

Online Appendix: "Cyber-shilling in Automobile Auctions: Evidence from a Field Experiment"  
(Grether, Porter, and Shum)

**APPENDIX: Table A1 Observed Car Characteristics Across Seller Types: Mean Values (Standard Errors)**

<b>AGE Years</b>				
	<i>Insurance Companies</i>	<i>Dealers</i>	<i>Others</i>	<i>All</i>
<b>New York</b>	7.03 (0.15)	8.28 (0.33)	11.96 (0.20)	8.85 (0.13)
<b>Texas</b>	7.83 (0.07)	4.63 (0.08)	10.92 (0.16)	7.50 (0.06)
<b>Total</b>	7.67 (0.06)	4.81 (0.08)	11.19 (0.13)	7.73 (0.05)
<b>Mileage</b>				
<b>New York</b>	67794 (1760)	92495 (5428)	118172 (2703)	87285 (1540)
<b>Texas</b>	89246 (974)	54379 (1128)	106196 (3336)	82370 (9921)
<b>Total</b>	85122 (864)	56319 (1116)	109348 (2561)	83214 (807)
<b>Actual (from odometer brand)</b>				
<b>New York</b>	.41 (0.01)	.30 (0.08)	.17 (0.01)	.32 (0.01)
<b>Texas</b>	.53 (0.01)	.61 (0.01)	.28 (0.01)	.50 (0.01)
<b>Total</b>	.51 (0.01)	.59 (0.01)	.25 (0.01)	.47 (0.01)
<b>Actual Cash Value \$</b>				
<b>New York</b>	10543 (255)	2564 (430)	1338 (193)	6717 (193)
<b>Texas</b>	9266 (123)	19923 (399)	3829 (280)	11329 (158)
<b>Total</b>	9512 (111)	19040 (386)	3174 (213)	10537 (136)
<b>Salvage Title (% of cars with title)</b>				
<b>New York</b>	.86 (0.01)	.15 (0.03)	.02 (0.01)	.41 (0.01)
<b>Texas</b>	.85 (0.01)	.60 (0.01)	.16 (0.01)	.63 (0.004)
<b>Total</b>	.81 (0.01)	.58 (0.01)	.13 (0.01)	.60 (0.005)
<b>Positive Repair Costs (% of Cars)</b>				
<b>New York</b>	.63 (0.01)	.00 (0.00)	.05 (0.01)	.39 (0.01)
<b>Texas</b>	.83 (0.01)	.01 (0.002)	.09 (0.01)	.44 (0.01)
<b>Total</b>	.79	.01	.08	.43

	(0.005)	(0.002)	(0.01)	(0.005)
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