

1-9-1939

Henri Temianka Correspondence; (wardell)

W.A. Wardell

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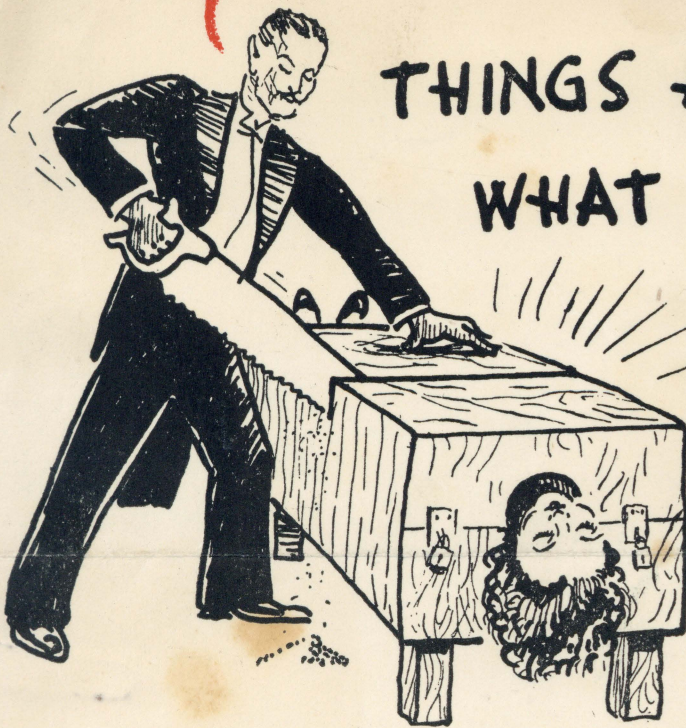
Henri Temianka Correspondence; (wardell)

Description

This collection contains material pertaining to the life, career, and activities of Henri Temianka, violin virtuoso, conductor, music teacher, and author. Materials include correspondence, concert programs and flyers, music scores, photographs, and books.

Keywords

Henri Temianka, W.A. Wardell, January 9, 1939, culture, virtuosity in musical performance, violinist, chamber music, camaraderie, automobile, recreation and entertainment



THINGS AREN'T *always*
WHAT THEY SEEM
MR TEMIANKA!

9th January 1939.

Dear Mr. Temianka,

The buying of a car, whether new or second-hand, can often resolve into a struggle for supremacy between the buyer and salesman with the employment of tactics not, perhaps, strictly within the rules of the game.

Our idea of running a business is to create goodwill. We do not employ high-pressure methods, we do not press you to buy, but we give you, gladly, all the help and information we can.

That has always been our policy and largely because of this, we feel confident that we can help you in your choice of a car. After all, buying a car is a serious matter ... and you feel, undoubtedly, that you must deal with experts.

There is no obligation, of course, and we might mention that our part exchange and deferred terms are very attractive.

Well, we are at your service; can we say more?

Yours very truly,

W. A. Wardell

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