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## Economic Voting: Election Outcomes at the Toss of a Coin?

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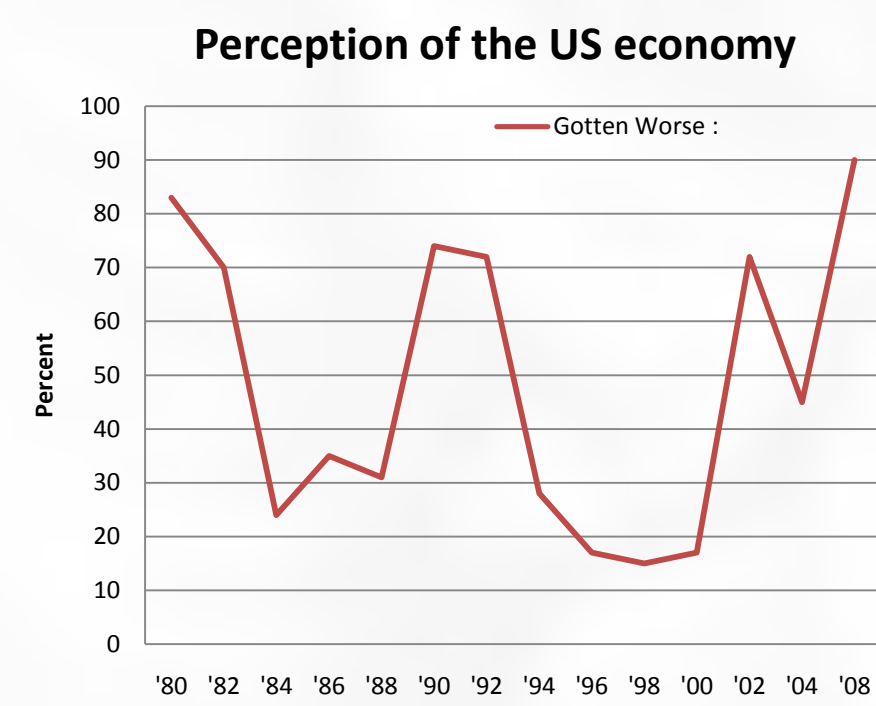
# Economic Voting: Election Outcomes at the Toss of a Coin?

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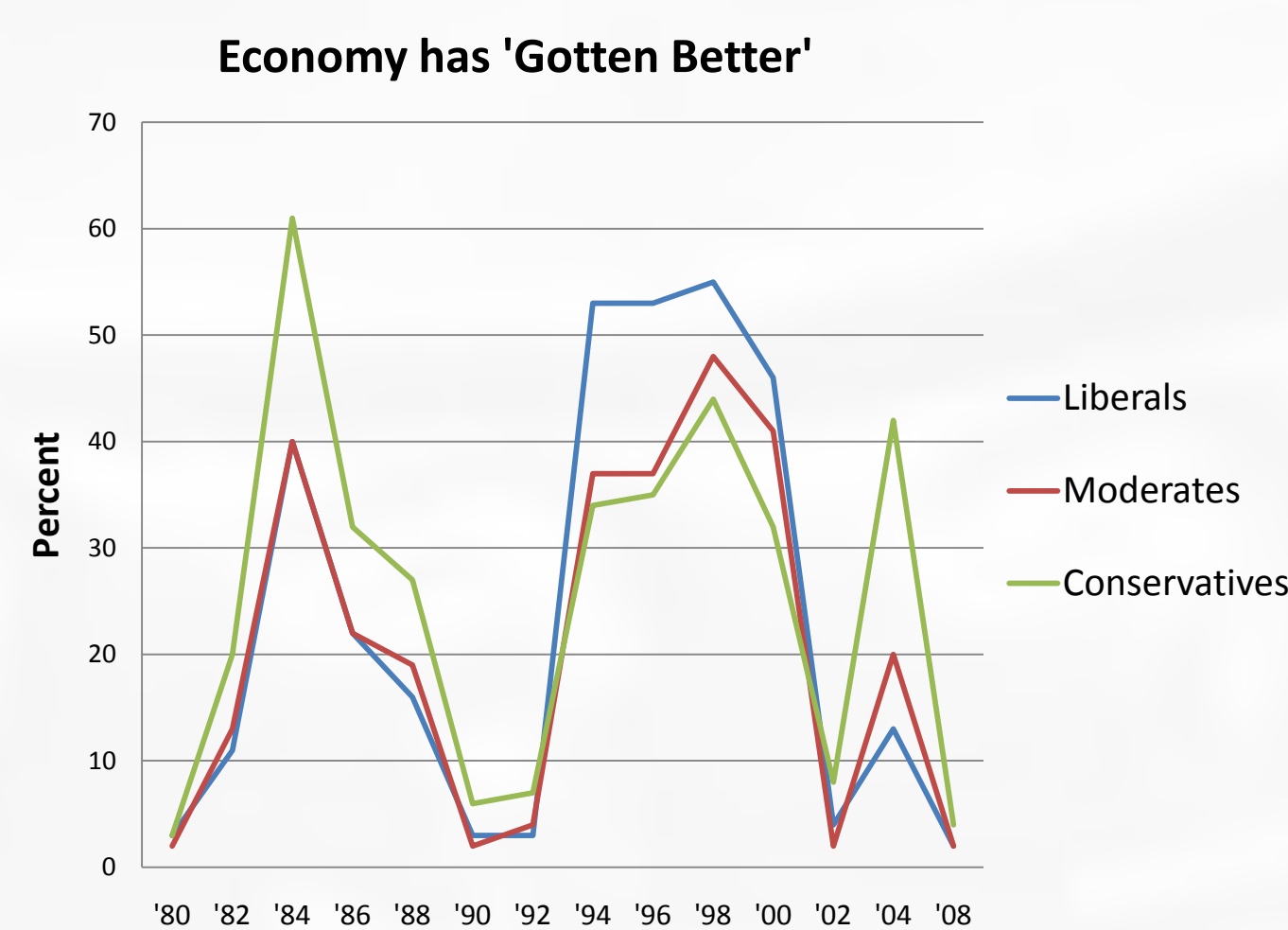
## Introduction to Research

- This study explores how economic evaluations shape presidential approval and election outcomes within the United States.
- A large body of research reveals that economic evaluations have a significant impact on voter behavior.
- During any given year, the economic cycle can be in any stage – upswing or downswing, making economic downturns prior to election years particularly pivotal.
- In 2008, 90% of all voters perceived that the economy got worse. If such economic changes can be volatile and unpredictable, are Presidential election results then mostly the result of chance?
- By examining the relationships between economic evaluations and presidential approval, this research intends to determine the role of economic perception in voter behavior.



## Economic Voting Theory

- Economic voting theory suggests that economic conditions shape electoral outcomes. Good economic performance keeps parties in office; bad economic performance casts them out.
- Retrospective vs. Prospective
  - Voters are largely retrospective rather than prospective: they rely on past economic evaluations rather than future economic evaluations.
- Sociotropic vs. Pocketbook
  - Voters are sociotropic. They use aggregate economic evaluations rather than individual economic evaluations when deciding how to vote.
  - Further studies revealed that voters rely not broadly on economic growth throughout terms, but narrowly on conditions in the six months or year before Election Day.
  - Furthermore, voters typically view the economy as “getting better” when their party is in the White House. This indicates that perhaps it is not merely the state of the economy, but voter perception of the economy through the lenses of their ideology, that matters.



## Hypotheses:

- H 1: Individuals who approve of the President's handling of the economy are likely to approve the President's handling of job.
- H 2: Between retrospective, current, and prospective evaluation of the economy, current economic evaluation is strongest indicator of Presidential approval.
- H 3: Voters who blame the former President for poor economic conditions are more likely to approve of the current President.

## Data

### H 1: Presidential accountability for the economy

|                                       |                     | Approval of President handling of job | Current economy good or bad |
|---------------------------------------|---------------------|---------------------------------------|-----------------------------|
| Approval of President handling of job | Pearson Correlation | 1                                     | .526                        |
|                                       | Sig. (2-tailed)     |                                       | .000                        |
|                                       | N                   | 5777                                  | 5754                        |
| Current economy good or bad           | Pearson Correlation | .526**                                | 1                           |
|                                       | Sig. (2-tailed)     | .000                                  |                             |
|                                       | N                   | 5754                                  | 5880                        |

\*\* Correlation is significant at the 0.01 level (2-tailed).  
The correlation of .526 indicates a moderate relationship between perception of the economy and Presidential approval.

|  |                     | Approval of President handling economy | Approval of President handling of job |
|--|---------------------|--|---------------------------------------|
| Approval of President handling economy | Pearson Correlation | 1                                      | .890**                                |
|  | Sig. (2-tailed)     |  | .000                                  |
|  | N                   | 5759                                   | 5703                                  |
| Approval of President handling of job  | Pearson Correlation | .890**                                 | 1                                     |
|  | Sig. (2-tailed)     | .000                                   |                                       |
|  | N                   | 5703                                   | 5777                                  |

\*\* Correlation is significant at the 0.01 level (2-tailed).  
The correlation of .890 indicates a very strong relationship between approval of President handling economy and approval of President handling of job.

### H 3: The blame game

|   |                     | Approval of President handling economy | How much former President to blame for poor economic conditions |
|---|---------------------|--|---|
| Approval of President handling economy                      | Pearson Correlation | 1                                      | .518**  |
|   | Sig. (2-tailed)     |  | .000  |
|   | N                   | 5759                                   | 5711  |
| How much former President to blame for poor econ conditions | Pearson Correlation | .518**                                 | 1   |
|   | Sig. (2-tailed)     | .000                                   |   |
|   | N                   | 5711                                   | 5834  |

\*\* Correlation is significant at the 0.01 level (2-tailed).

### H 2: Factors Affecting Presidential Approval

| Model 1                                      | Unstandardized Coefficients |            | Standardized Coefficients | Sig. |
|--|-----------------------------|------------|---------------------------|------|
|  | B                           | Std. Error | Beta                      |      |
| U.S. economy better or worse than 1 year ago | .539                        | .020       | .345                      | .000 |
| Current economy good or bad                  | .500                        | .024       | .256                      | .000 |
| U.S. economy better or worse 1 year from now | .335                        | .021       | .190                      | .000 |

R Square for the model is .424  
Significance at <.05

| Model  | Coefficients <sup>a</sup>   |                           |      | Sig. |
|--|-----------------------------|---------------------------|------|------|
|  | Unstandardized Coefficients | Standardized Coefficients |      |      |
|  | B                           | Std. Error                | Beta |      |
| Party ID                                     | .467                        | .013                      | .426 | .000 |
| U.S. economy better or worse than 1 year ago | .306                        | .022                      | .174 | .000 |
| Current economy good or bad                  | .310                        | .033                      | .119 | .000 |

- a. Dependent Variable: Approval of President handling of job  
b. Significance at <.05  
c. R Square for the model is .344

## Table Interpretations

- There is a strong positive correlation between blaming the former President for poor economic conditions and approval of the current President's handling of the economy.
- The economic crisis of 2008 was a result of the burst of the market bubble, not federal policy action.
- Party identification plays a significant role in both of these perceptions, which indicates that party ideology, rather than knowledge of economic conditions, may shape how voters perceive both approval of Presidential handling of the economy and economic conditions themselves.

## Findings

### H 1: Presidential accountability for the economy

There is a moderate positive correlation between the perception of the economy and the president's handling of the economy. Furthermore, there is a strong positive correlation between approval of the president's handling of the economy and the president's handling of job, demonstrating election-induced accountability for the economy.

### H 2: Factors affecting Presidential approval: retrospective, current, and prospective economic evaluation.

Interestingly, the perception of the economy *in comparison to one year ago* has a greater significance to presidential approval than the perception of the current state of the economy. This demonstrates the strength of retrospective voting and the pivotal importance of the election year economy with respect to the previous year.

### H 3: The Blame Game

These findings indicate that voter dissatisfaction with the previous administration's economic handling is significantly related to approval of the current administration. However, this can also be attributed to party identification, and thus the blame game can be played by simply throwing the blame for poor economic conditions on former administrations.

## Conclusions

- Approval of the president's handling of the economy and approval of the president's handling of job are strongly related, suggesting election-induced responsibility for the economy.
- Though retrospective economic evaluations have a strong effect on presidential approval, party identification plays a greater role in presidential approval than economic evaluations. This proves that voters have a greater allegiance to ideology and party identification than economic fluctuations.
- If economic fluctuations directly determined election outcomes, it would largely discredit democratic accountability or the idea that campaigns could change the outcomes of elections. These findings demonstrate that the currency of ideology is more important than currency itself in shaping voter behavior.
- It's not just “the economy”: it's how you look at it, because the economy itself is an issue. Ideology is the framework through which one perceives the issue.

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